# Logistics to connect your world

Agility Logistics Malaysia





# Agenda

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- 6. Products and Solutions
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- 8. Major Customers
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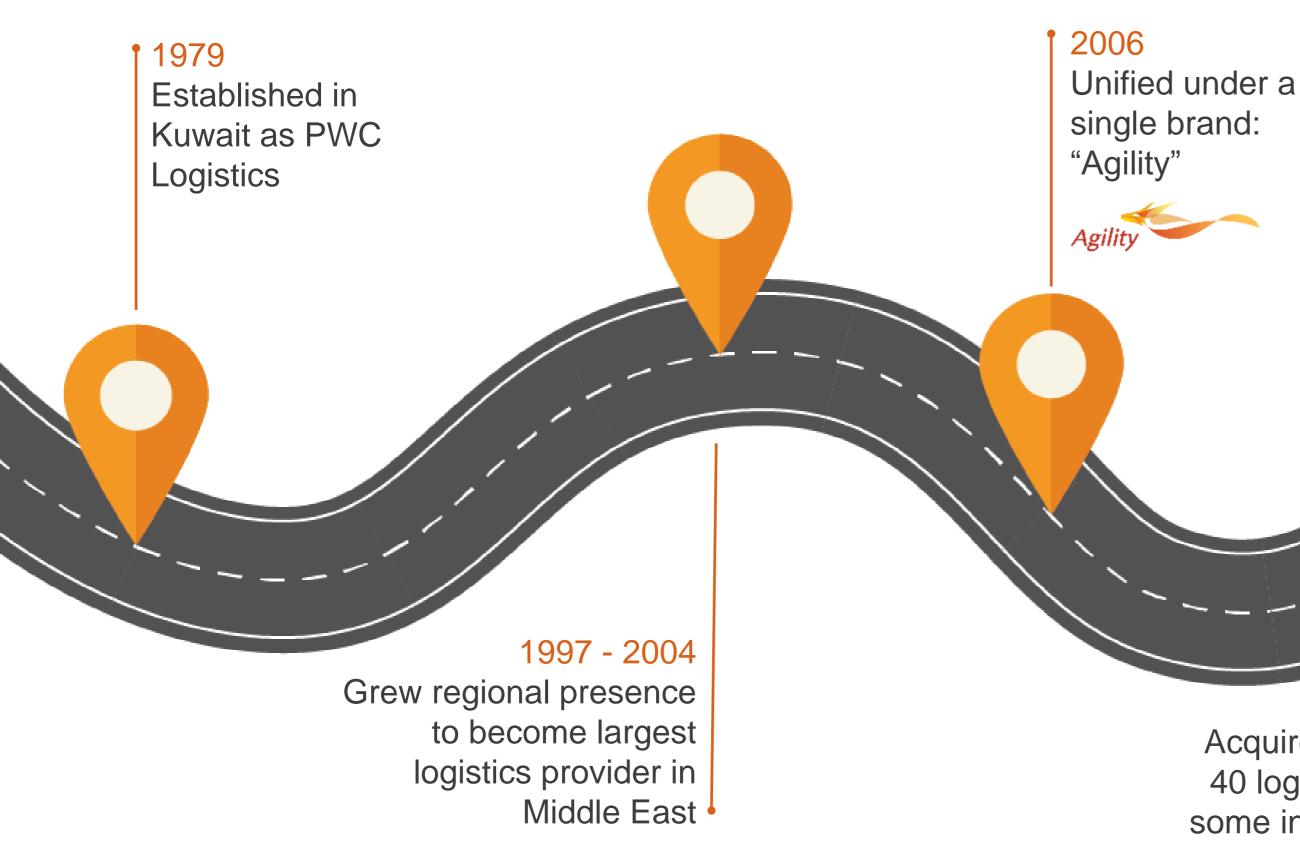
# Introducing Agility







Brings together emerging markets entrepreneurialism and a 170 year-old record of logistics excellence.





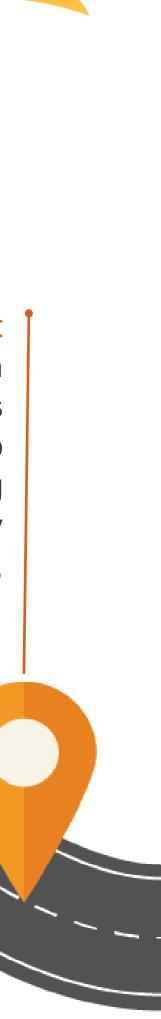
#### Present

New phase of growth across both logistics & portfolio companies. Strong technology investments.

#### 2011 - 2016

Significant growth in portfolio companies (real estate, fuel logistics, airport services)

2004 - 2009 Acquired more than 40 logistics brands; some in business for 170+ years.





# Agility's two lines of business open new markets and facilitate trade

### Agility Global Integrated Logistics (GIL)

Core logistics business; bringing efficiency to supply chains around the world.



### **Agility Infrastructure**

Portfolio of companies that strengthen trade infrastructure in emerging markets. Each operates under its own brand and management

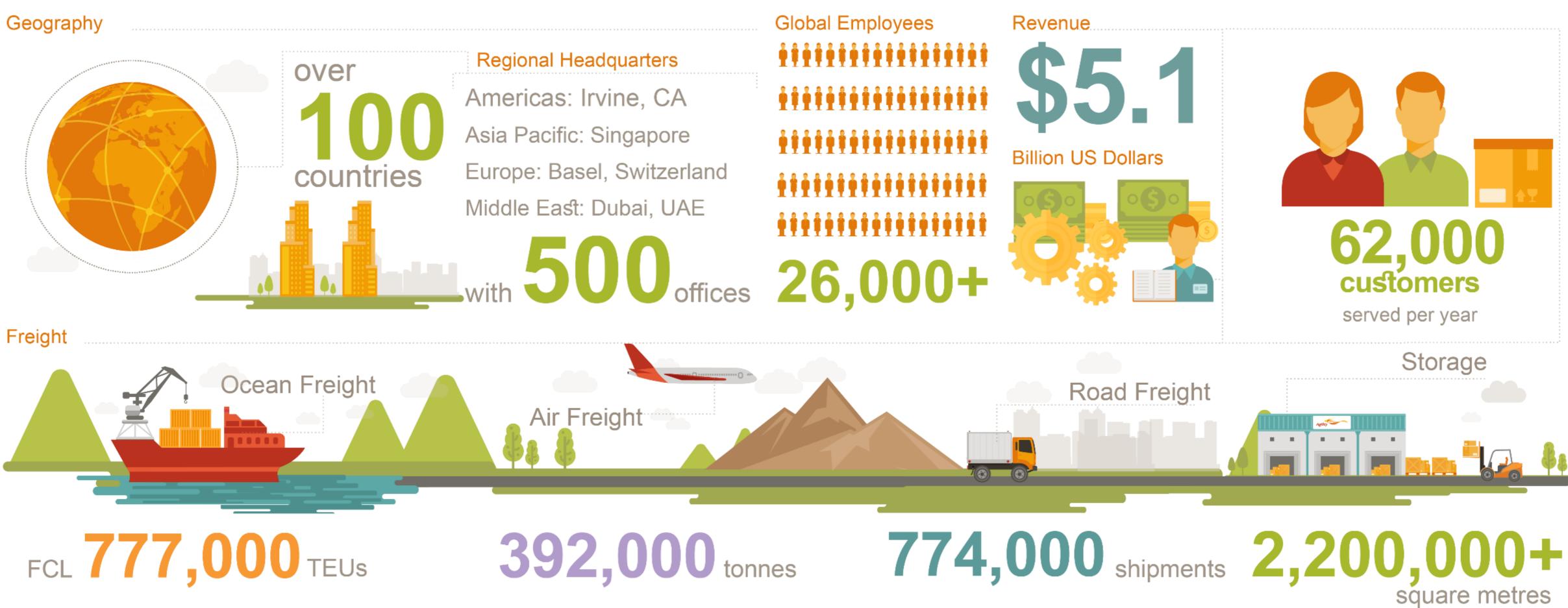


# **Agility Global Integrated Logistics**





# **Agility GIL Overview**







### **Global Footprint: 500+ locations in 100 countries**

Europe 32 Countries 130 Offices 2,600 Employees

#### Americas

24 Countries 100 Offices 1,400 Employees

Middle East & Africa 80 Offices 9,500

#### **Americas**

130,000+ sqm warehousing HQ: Irvine, California

#### Europe

240,000 sqm warehousing HQ: Basel, Switzerland

#### Middle East & Africa

1.2 million sqm warehousing HQ: Dubai, UAE



Asia Pacific

24 Countries 160 Offices 9,500 Employees

23 Countries

Employees

Asia

740,000 sqm warehousing HQ: Singapore

\* Including: geographic headquarters, specialized headquarters, agents, global strategic partners





# **Agility MY Overview**

- Established in Malaysia since 1985
- Core Business : End to End Integrated
  Logistics Solutions
- Strong expertise in Air Freight, Sea Freight, Warehousing, Domestics Distribution, Cross Border Trucking, Fair & Events & Project Logistics
- In-house Customs Brokerage
- Self operated Distribution Centers with Bonded / Non Bonded facilities
- Key 3PL Player in FMCG, Hi-Tech, Retail, Pharmaceutical, Industrial, Oil & Gas & Automotive Sector

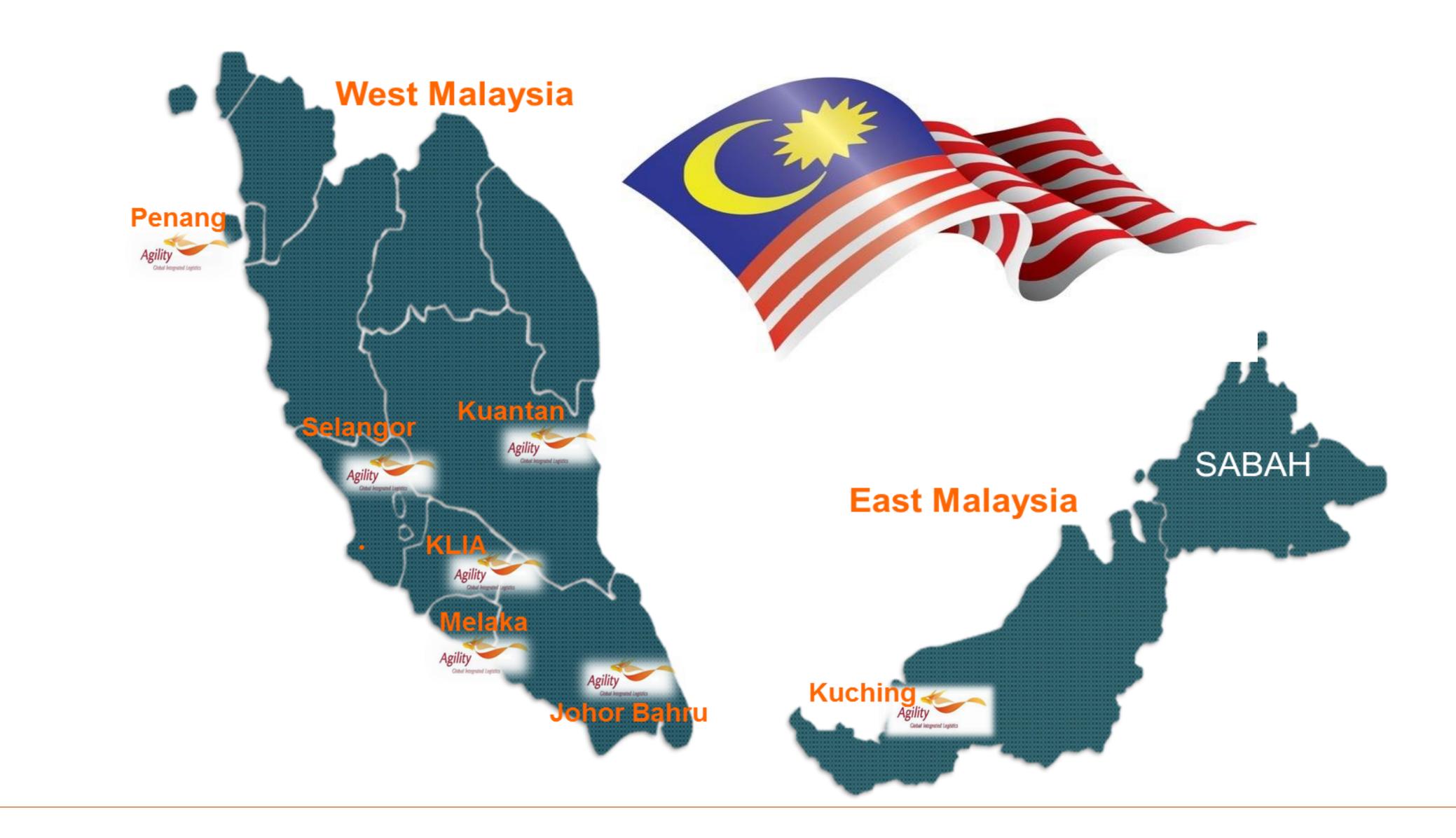








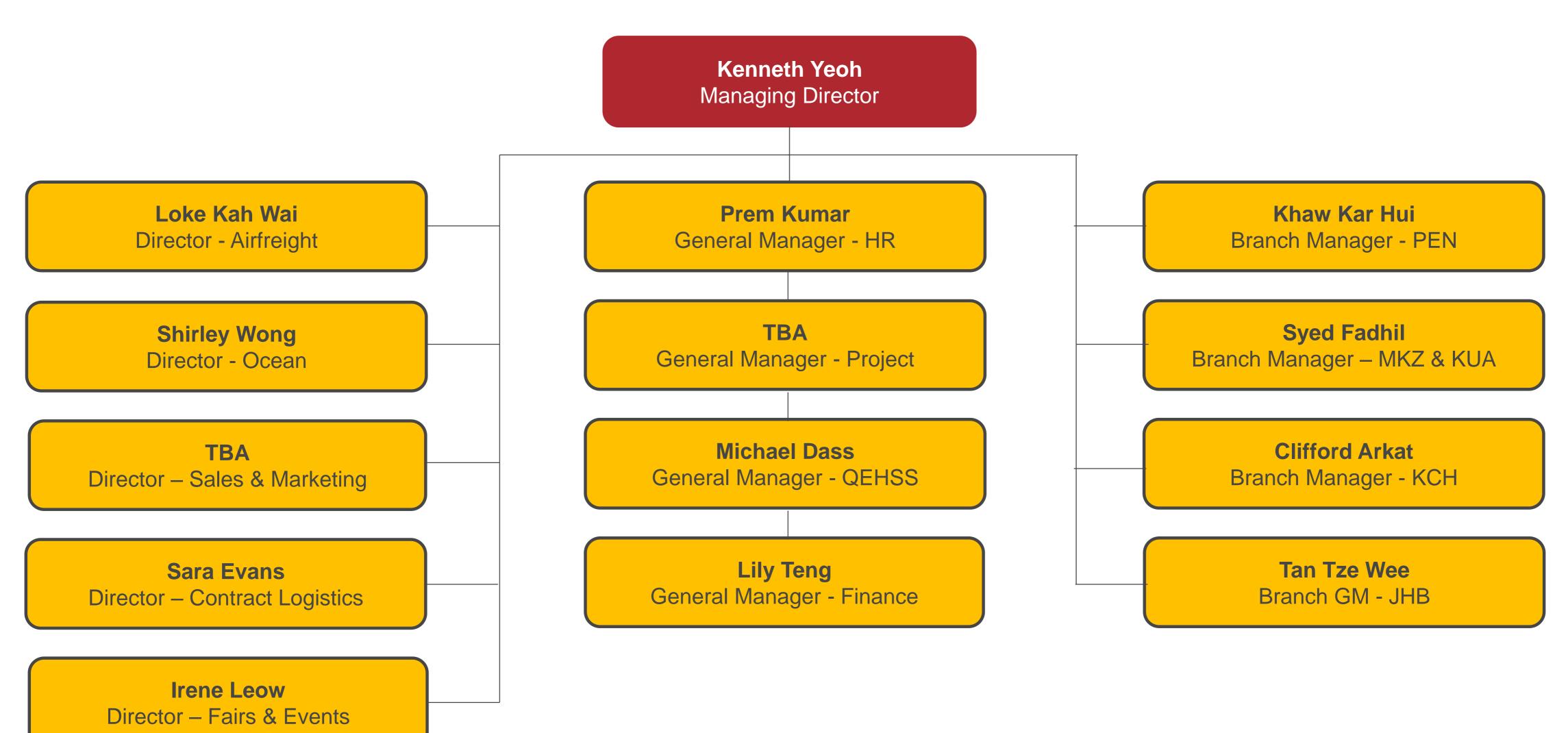
### **Agility Malaysia Footprint**







# Agility MY Management Team









# Agility Malaysia Products & Solutions









### **Products and Solutions**

- Global Air and Ocean • Freight Teams
- Multimodal Solutions •
- **Regional Road Freight** Teams

### in Ke. FREIGHT FORWARDING

Simple forwarding solutions for large and small customers



## SUPPLY CHAIN MANAGEMENT

Individual supply chain solutions based on reliable standard processes

- **Regional Logistics Teams**
- World-class Facilities



- Sector-specific knowledge experience and expertise
- Chemicals, Fairs & Events and **Project Logistics**
- Operated on global logistics platform

### SPECIALTIES

Special solutions for special industries leveraging the global network

**Global Supply Chain Solutions** 



# **Air Freight**

- Partnerships with the world's premier air carriers ensuring space allocation and on-time performance
- Detailed flight mapping formulated based around order cycles and vendors' shipping patterns
- Proactive airline performance management including primary and backup solutions
- C-TPAT and AEO compliant
- Split and full charter service
- Gateway hub consol on key trade lanes
- Agility Connects Tracking / Visibility solutions





### Agility's partner carriers include: الاتحارد ्र Emirates BRITISH AIRWAYS WORLD CARGO ETIHAD SkyCargo 畿 QATAR American Airlines cargolux Lufthansa Cargo VOLGA-DNEPR GROUP AIR CANADA 📥 DELTA AIRFRANCE KLM UNITED INGAPORE AIRLINES CARG Total annual volume:

Approx: 20,000 tons





## **Ocean Freight**

- Tailored FCL and LCL solutions offering options to balance lead time and cost
- Partnerships with the world's premier ocean carriers ensuring space allocation and reliable transit times

### Forwarding service options:

- High value & hazardous cargo transportation
- Temperature controlled
- Short-term storage

### Logistics service options:

- Merge in transit
- Buyer consolidation/Order management
- Distribution

### **Full Container Load (FCL)**

Less than Container Load (LCL)

### **Breakbulk & Out-of-Gauge Cargo**



### Agility's partner carriers include:







Total annual volume (TEUs): Approx: 710,000







## **Road Freight**

- Our own fleet of vehicles and carefully selected preferred haulers
- Locally based, well maintained transportation fleet providing a full range of services
  - Regional distribution/export FTL and LTL
  - Domestic distribution and shuttling
- Merge In Transit
- **Transportation Management System**
- Temperature controlled trailers with in-transit monitors
- Support International Freight Movements

### Full Truck Load (FTL)

Less than Truck Load (LTL)

**Domestic Distribution** 











### **Cross Border Trucking**

- "BRIDGING" the land borders in SE Asia
- Customized FTL & LTL coverage
- Reliable lead time, flexible schedule
- No capacity limitation
- □ Safe and controllable
- Inter-border Customs Clearance

### Asia Land bridge, the new international freight alternative ....cheaper than air, faster than ocean





#### Malaysia Gateways

Daily cross border truck from Singapore to Shanghai Regular pick up service from nearby cities to gateways

Shanghai

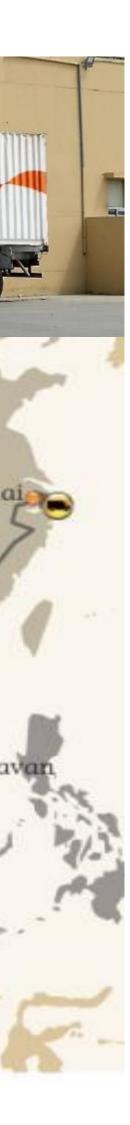
Huu Nghi-Pingxiang

Mukdahan Savannakhet Lao Bao-Dan Sav Bangkok

B Kayu Hitam - Sadao

Kuala Lumpur Singapore







## **Contract Logistics**

- Multi-temperature storage environments
- Bonded, FTZ and duty-paid facilities
- Racked and bulk storage options
- Technology-driven utilizing EXceed WMS
- Multi-user facilities to deliver cost effectiveness
- Facilities designed by Agility in-house engineering and solutions team to reflect the needs of our clients and accommodate future growth

**QHSSE Compliant** 

**Global Technology Platform** 

Value Added Services



- Fully secure sites with controlled access, CCTV, and fire sprinkler systems.
- TAPA and High Value item capability
- Protection from dust, heat and humidity
- Cross-dock solutions incorporating air, ocean, and road transportation
- Returns management and quality control
- Full range of value added services



Total storage space: 700,000+ sq ft



### **Agility Malaysia Warehouse Footprints**

### Bukit Jelutong, Shah Alam

- 140,000 sq ft
- **Bonded & Non Bonded**
- **Ambient & Air-condition**
- **Consumer Retail & Tech**
- TAPA, ISO, OSHA



Penang 2 60,000 sq ft Bonded, 24/7 Operations FGI & VMI TAPA, ISO, OSHA



#### Johor Bahru

- Pasir Gudang : 130,000 sq 🖆
- **Tebrau : 40,000 sq ft**
- **Bonded & Non Bonded**
- Ambient
- Industrial, Technology
- TAPA, ISO, OSHA





### Penang 1 120,000 sq ft

- **Bonded & Non Bonded**
- **Ambient & Air-condition**
- Technology, Industrial
- TAPA, ISO, OSHA

#### Melaka

- 50,000 sq ft
- **Bonded & Non Bonded**
- 24/7 Operations
- Automotive
- TAPA, ISO, OSHA

#### Section 26, Shah Alam

80,000 sq ft Non Bonded **Ambient & Air-condition Consumer Retail & Tech** TAPA, ISO, OSHA









# **Specialty Solutions**

### **Chemical Logistics**

Agility Chemical Logistics provides safe, reliable and cost effective freight forwarding, operations management, transport, storage, handling and safety management solutions for the chemical and bulk commodity sectors.

### Fairs & Events

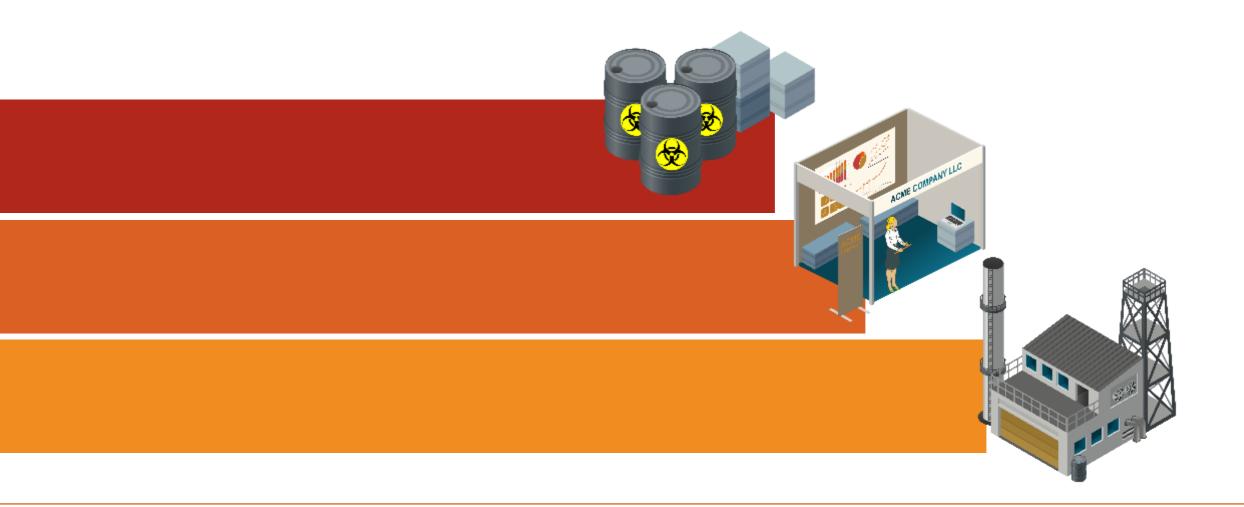
Agility Fairs and Events is one of the world's leading exhibition forwarding specialists, handling more than 1,000 major trade fairs, exhibitions, and events each year. We help make sure the show always goes on – whatever the tight shipment schedules and multiple venue stops require.

<b>Chemical Logistics</b>	
Fairs & Events	
<b>Project Logistics</b>	



### **Project Logistics**

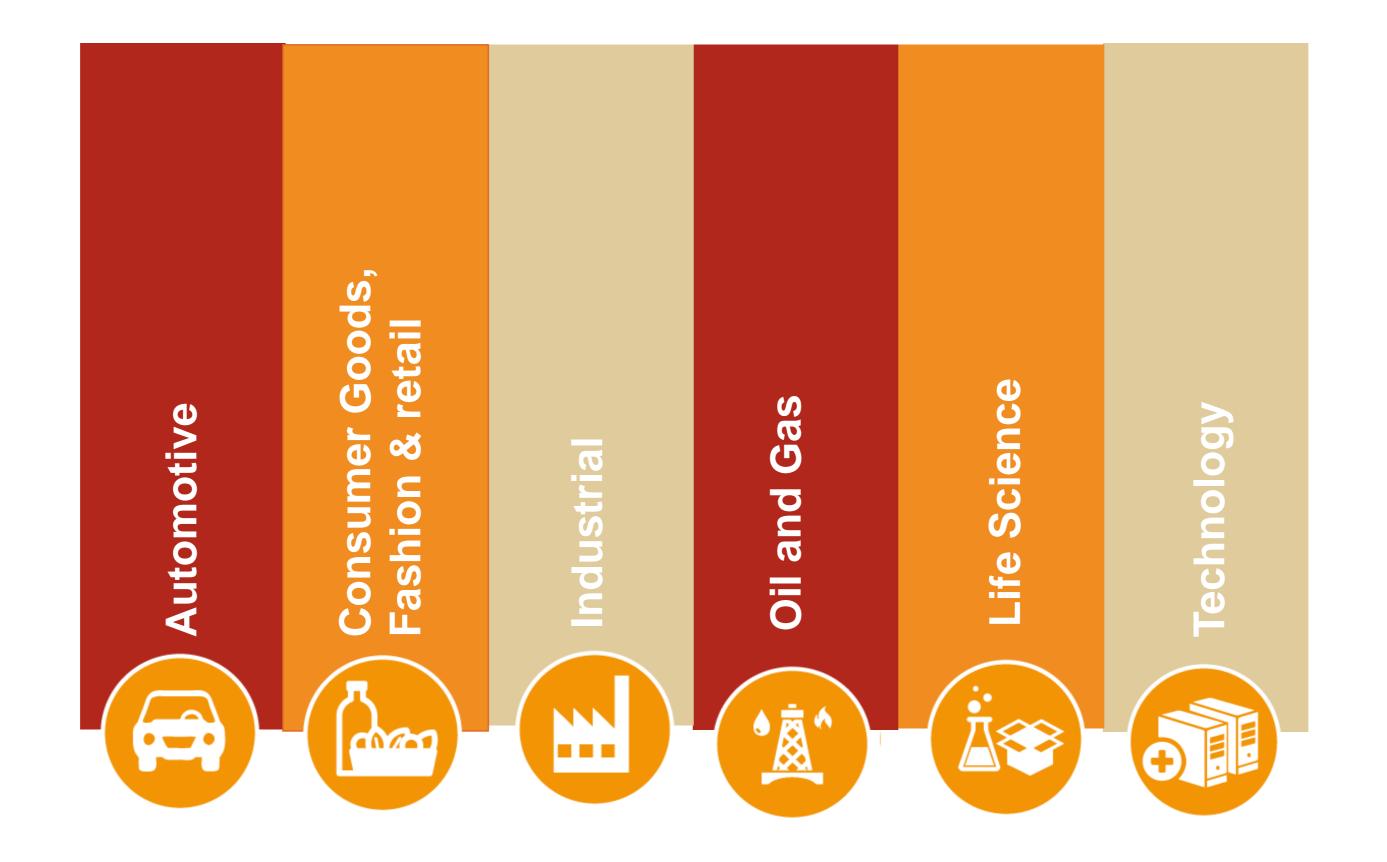
Agility Project Logistics is a specialty business integrated into Agility's global network. We provide logistics support that includes heavy-lift and out-of-gauge cargo moves for capital projects, oil and gas projects, and marine services. As project managers or expert consultants, we handle logistics planning at all stages of the project cycle from site selection to Pre-FEED, FEED and final execution.





## **Vertical Solutions**

Agility specializes in meeting the individual needs of our diverse range of customers. Utilizing our global network, supply chain specialists and in-country expertise, we develop customized solutions for a variety of industry verticals. These include:







# **Bring freight forwarding online**

Agility's new SME-focused portal, Shipa Freight, gives companies full control over their supply chain. Book, pay, and track – 100% online.



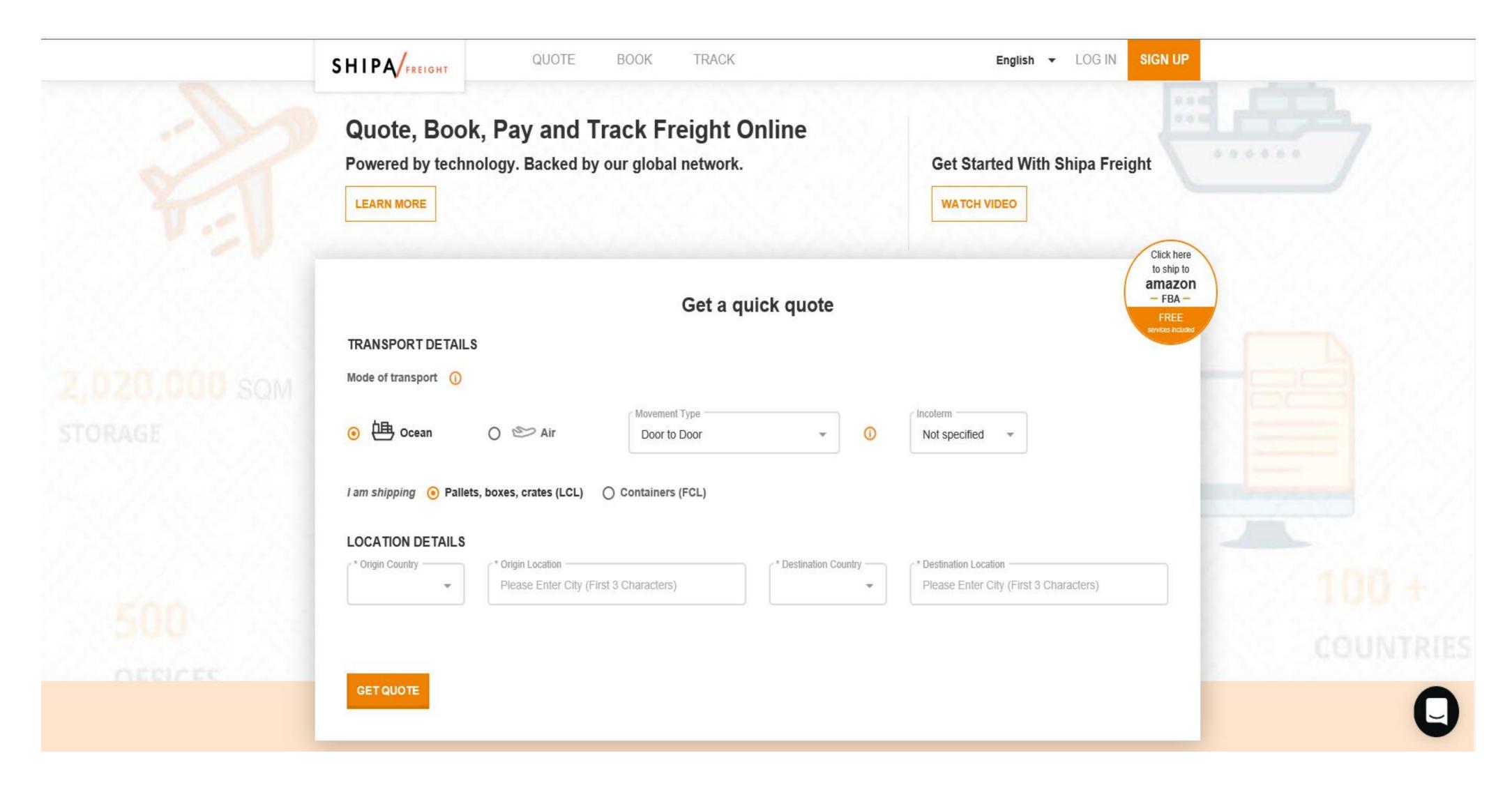


### www.shipafreight.com



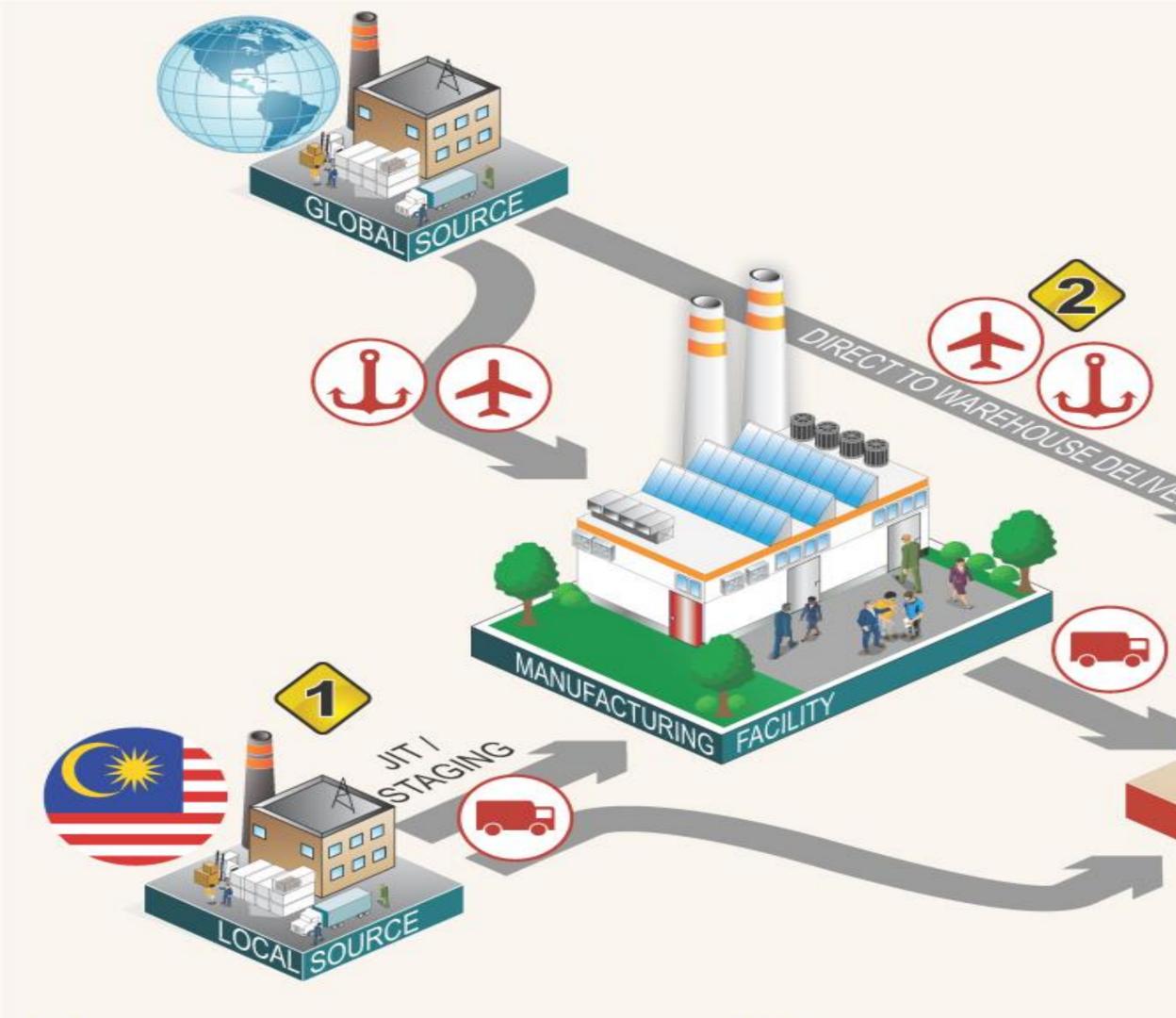


## www.shipafreight.com











- Agility Road Freight
- Intermodal Transport
- Route Management & Optimization
- Billing, Payment & Claims Management
- Truck Brokerage
- Dedicated Contract Carriage



- Air and Sea Freight
- Consolidation & Deconsolidation
- Customs Brokerage



### Agility Malaysia Logistics Service Capabilities

Agility Proprietary and Confidential © MMXVI • As of 11 March 2016 For any questions or suggestions how to improve this concept please contact Solutions Team Europe

#### 3 CONTRACT LOGISTICS

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- Warehouse Management
- Cross Dock
- Manufacturing Support
- Global Materials Management
- Vendor Managed Inventory
- Specialized Logistics Services



- Home Delivery
- Shared Distribution
- Order Consolidation & Management
- Reverse Logistics





### **MAJOR CUSTOMERS**





Industrial	Technology	Aviation/Energy	Oil and Gas
	ABIL J		
CONTRAVES ADVANCED DEVICES SDN. BHD.			



## **Our Certifications**

**BUREAU VERITAS** Certification

#### Agility Logistics Sdn Bhd

No. 2. Block B, Jalan Bumbung U8/90, Seksyen U8 Perindustrian Bukit Jelutong, 40150 Shah Alam, Selangor Darul Ehsan, Malaysia

This is a multi-site certificate, additional site details are listed in the appendix to this certificate

Bureau Veritas Certification Holding SAS - UK Branch certify that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below

#### ISO 9001:2015

Scope of certification

- · Provision of Air Freight Forwarding, Ocean Freight Forwarding, Warehousing, Distribution, Third Party Logistics, Customs Brokerage and Integrated Logistics Services
- Provision of International Fairs & Events, Visual & Fine Arts Freight
- Forwarding, On-Site and Off-Site Logistics Services
- Provision of International Project Logistics Services & Solutions

14 December 1992 Original cycle start date: Expiry date of previous cycle: 17 August 2019 21 June 2019 Recertification Audit date: 31 July 2019 Recertification cycle start date:

Subject to the continued satisfactory operation of the organization's Management System, 30 July 2022 this certificate expires on:

Version : 01

Certificate No. IND.19.8189U/Q/MY

Revision date: 31 July 2019

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\$ UKAS Xere respot Street, London E1 8HG, United Kingdom. Certification body addres Bureau Ventas Singaporo Pto Ltd 2 Toh Tuck Link, #02-00, Singapore 596225. Local office:

Further clarifications regarding the scope of this certificate and the applicability of the management system equirements may be obtained by consulting the organizatio To check this certificate validity plasse call +65 64197837

**BUREAU VERITAS** Certification

#### Agility Logistics Sdn Bhd

No. 2, Block B, Jalan Bumbung U8/90, Seksyen U8 Perindustrian Bukit Jelutong, 40150 Shah Alam, Selangor Darul Ehsan, Malaysia

This is a multi-site pertificate, additional site details are listed in the appendix to this certificate

Bureau Veritas Certification Holding SAS – UK Branch certify that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below

#### ISO 14001:2015

Scope of certification

· Provision of Air Freight Forwarding, Ocean Freight Forwarding, Warehousing, Distribution, Third Party Logistics, Customs Brokerage and Integrated Logistics Services

· Provision of International Fairs & Events, Visual & Fine Arts Freight Forwarding, On-Site and Off-Site Logistics Services

Provision of International Project Logistics Services & Solutions

Original cycle start date:	08 Septe	mber 2006
Expiry date of previous cycle:	02 Septe	mber 2019
Recertification Audit date:	21 June	2019
Recertification cycle start date:	31 July 2	019
Subject to the continued satisfactory ope this certificate expires on:	ration of the organ 30 July 2	
Certificate No. IND.19.8189U/E/MY	Version : 01	Revision date: 31 July 2019
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Jelutong, 40150 Shah Alam, Selangor Darul Ehsan, Malaysia

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Bureau Veritas Certification Holding SAS - UK Branch certify that the Management System of the above organisation has been audited and found to be in accordance with the requirements of the management system standards detailed below

#### ISO 45001:2018

Scope of certification

- · Provision of Air Freight Forwarding, Ocean Freight Forwarding, Warehousing, Distribution, Third Party Logistics, Customs Brokerage and Integrated Logistics Services
- · Provision of International Fairs & Events, Visual & Fine Arts Freight Forwarding, On-Site and Off-Site Logistics Services
- Provision of International Project Logistics Services & Solutions

Expiry date of previous cycle: Recertification Audit date:	NA
Recertification Audit date:	
	21 June 2019
Recertification cycle start date:	31 July 2019
Subject to the continued satisfactory operation of this certificate expires on:	the organization's Management System, 30 July 2022
Certificate No. IND.19.8189U/HS/MY Vers	ion : 01 Revision date: 31 July 2019

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9 UKAS Cline Certification body address: 66 Preside Street, London E1 8HG, United Kingdom Burbau Veritas Singapore Pte I Id local office: 2 Toh Tuck Link, #02-00, Singapore 596225. Further clarifications regarding the access of this nettificate and the applicability of the management system requirements may be obtained by consulting the organization. To check this certificate validity please call +65 64197837



TA P

Certification Number: TAPA2017017F

Agility Logistics Sdn Bhd

No.2, Blk B. Jalan Bumbung U8/90 Sek U8, Perindustrian Bukit Jelutong, 40150 Shah Alam, Selangor

Meets the

TAPA

Facility Security Requirements 2017 for the company activities relating to the security of warehousing

#### Classification: C

Detailed information is available on request from the TAPA Asia Pacific Secretariat

The certificate is valid for a period of 3 years from the 09 Jan 2018 to the 08 Jan 2021, provided that annual self-audits are done by the authorized person.

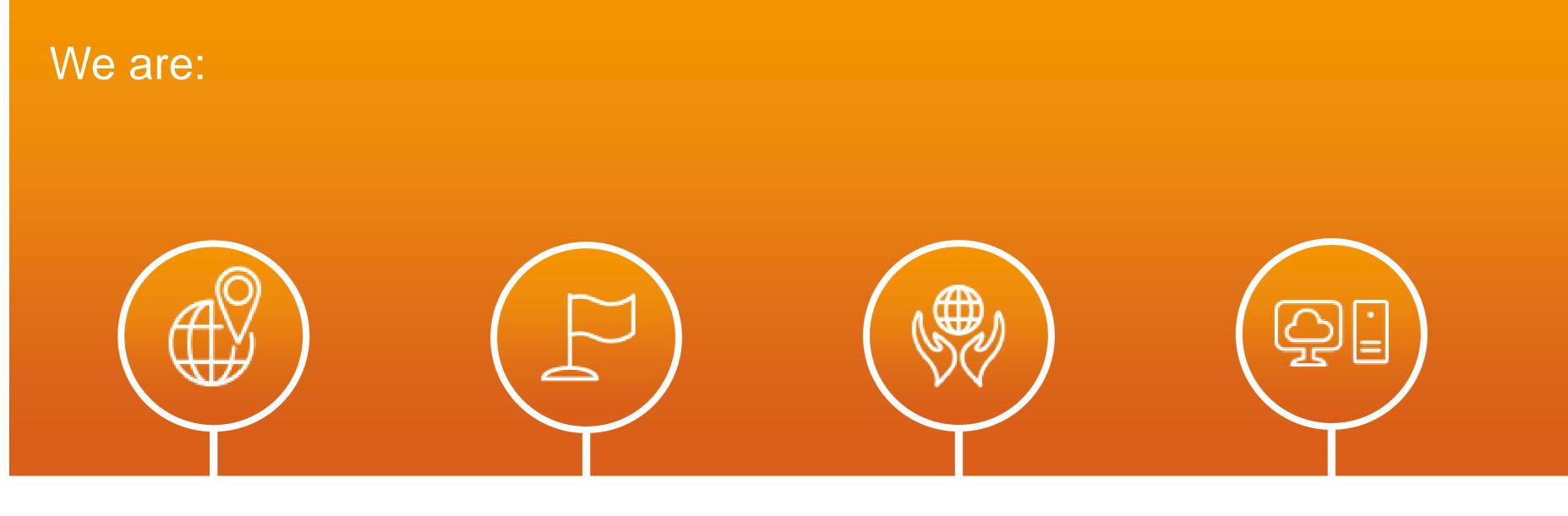
Authorised by:

Mr. Tony Lugg Chairman, TAPA Asia Pacific









Logistics experts with a global network

Emerging market specialists Committed to sustainability



Powered by technology

